

## OSEC

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### - company presentation -

**Motto:**

*"Let's make **IT** better"*

**Mission:**

*Facilitating success by using open standards and free software.*

*Providing knowledge and develop special skills in the field of computer science.*

*Implementing Open Source solutions.*

*The quality of our services and positive results are what distinguishes us on the market.*

*Providing safe and easy Digital Transformation.*

About OSEC? .....	3
Activity areas.....	4
1. Consultancy, implementations.....	4
2. Implementations.....	7
3. Support .....	8
4. Training courses .....	8
References.....	10
Corporate Social Responsibility .....	11
Prizes.....	11
Quality assurance.....	11
Your Points of Contact.....	13

## About OSEC?

OSEC was founded in 2009. We work with technologies centred around Open Source solutions. The trainings constituted the "core business" in the first years of activity. However, the needs of our clients and our knowledge and experience, forced development and caused that, in addition to education, we also took care of IT support in difficult situations.

We participate in the creation and changes in IT, selection of new software and process solutions, optimization of existing (solutions and processes), we carry out various types of audits, penetration tests. We prepare recommendations for IT solutions.

### **Consulting - Support - Implementations - Licenses - Subscriptions - Training**

OSEC puts an emphasis on diagnosing market trends and offering in advance new technologies, standards, and good manufacturing practices, e.g.

- We have been dealing with OpenShift since 2014 [Containerization]
- We have been dealing with OpenStack since 2013 [Cloud]
- Automation → Ansible has been offered since 2016 [Ansible Automation].

***The idea of open standards and free software is the most important for us, but OSEC establishes cooperation with suppliers of various, useful IT technologies, putting Safety on the pedestal of requirements.***

## Technical TEAM

OSEC is primarily PEOPLE. The core of the staff is specialists, IT experts, consultants - always up to date with technological innovations, experienced Admins, Architects, specialists in the fields of Security, Datacentre, Cloud, Automation, Containers, Orchestration, Application Platform ... Piotr Baranowski, Rafal Bera, Radoslaw Kujawa, Dariusz Puchalak, Andrzej Golawski are just some of our "snipers".

Customers, Partners and even technology producers appreciate their highest skills and experience, entrusting them with implementations outside Poland (even on other continents).

OSEC teams have people with many valued technical CERTIFICATES. Below are some of them:

- Red Hat (clicking the certificate number redirects you to the Red Hat website):
  - RHCA, RHCE, RHCSA certificate No. [100-000-538](#)
  - RHCA, RHCE, RHCSA certificate No. [100-001-858](#)
  - RHCA, RHCE, RHCSA, RHCJA certificate No. [110-014-925](#)
  - RHCA, RHCE, RHCSA certificate No. [110-254-448](#)
  - RHCJD, RHCJA - certificate No. [150-060-903](#)
- SUSE certificates - SUSE Certified Administrator in Enterprise Linux 15, SUSE Certified Engineer in Enterprise Linux 15, SUSE Certified Administrator in Enterprise Storage,
- Certified OpenStack Administrator certificate and Red Hat OpenStack Administrator and Red Hat OpenStack Engineer certificates,
- Novell and NetIQ, Linbit (LCE), Veeam, Lenovo certifications,
- Luna SA Certified Engineer, Protect Server Certified Engineer certificate.

## Activity areas

### 1. Consultancy, implementations

The business world is increasingly eager to reach for open solutions. However, the best among them are those that, thanks to open code, give access to innovation and new functionalities, and thanks to the distribution seal (Enterprise), they have been tested, checked, certified, i.e. secure and stable.

OSEC clients can count on implementation and optimization consultations as well as assistance in purchasing or renewing subscriptions (Red Hat, SUSE, LINBIT, Leostream, Veritas, Fortinet, and others).

Technology producers (license issuers) also use our resources and expertise. We managed implementations for them both in Poland and abroad (France, UAE). We assisted our clients with Red Hat (RHEL, RHEV, Satellite, OpenStack, OpenShift, RHCI, RHCF), JBoss and SUSE products.

Clients also utilise our consulting services, implementation assistance, subscription support/help (Red Hat, SUSE, Microsoft, etc.). We are **Solution Provider**.

We can offer consultancy and purchasing of subscriptions for Red Hat, JBoss and SUSE, LINBIT, MariaDB and for Microsoft products (Azure). As regards Red Hat subscriptions, we have achieved the

highest level of expertise when in 2014 we became the [Red Hat Premier Business Partner - Solution Provider](#).

Currently OSEC has obtained two specializations in the areas of:

- Datacentre Infrastructure
- Cloud Infrastructure.

Thanks to this, clients are provided consultancy and care over Red Hat solutions (Red Hat Enterprise Linux - RHEL, RHEV, Ansible, OpenStack, OpenShift, RHCI, RHCF) and JBoss Application Platform.

In 2018, OSEC also became **Red Hat Certified Cloud Service Provider (RH CCSP)**. The market has expected innovative cloud solutions that will help companies reduce costs, act more flexibly and gain a competitive advantage. However, not every organization has internal resources, time or experience in building and maintaining a complete IT or cloud environment. These organizations can rely on cloud providers and managed services such as OSEC to ensure high-quality infrastructure for applications and workloads. Red Hat has invested heavily in the cloud computing market and helps its clients achieve success through Partners and the Program (CCSP).

In 2015, the company became an **Accredited Business Partner of the Linbit** company - a leader among Linux high-availability and disaster-recovery technologies (HA/DR software for cluster solutions - LINBIT-DRBD). LINBIT-SDS, LINBIT-HA, LINBIT-DR, LINSTOR products have become replication standards for high availability clusters and are currently used by many organizations and companies around the world. OSEC became a subscription and support provider (1st and 2nd line).

OSEC also offers subscriptions for all **SUSE solutions** (SLES, OpenStack, Cloud, Storage ...).

From 2018, OSEC has also been **Microsoft Partner - Gold Data Platform**. Thanks to this status, it is possible to offer customers access to the Microsoft Azure cloud and the whole range of solutions created for it. We cooperate to connect two worlds: the wide of Open Source and the flexible of Microsoft (example: OpenShift on Azure).

OSEC also is offering product licenses and subscriptions for **Leostream** products and solution portfolio (VDI). Recently, OSEC is also selling **Veritas** (backup) and **Fortinet** (security) licenses / subscriptions.



**Premier**

**Business Partner**  
Solution Provider

Datacenter infrastructure  
Cloud infrastructure



## 2. Implementations

The expert level of technical staff means that customers often use the knowledge and experience of this team in systems integration processes, infrastructure implementation or cloud solutions, new projects, during "digital transformation" processes and other IT / system challenges.

The OSEC team has completed several very important projects. Most of them are secret, and what we can boast of is OpenStack at Warsaw University of Technology, Faculty of Civil Engineering and VDI (Virtual Desktops Infrastructure) at OpenStack (Warsaw University of Technology - Faculty of Civil Engineering), in addition to Freelpa, OpenShift, Red Hat Satellite, RHHL ...

Technology producers benefit from the expert and technical potential and professional experience of the OSEC team. Implementations were carried out both in the country and abroad (France, Dubai, Australia ...). OSEC specializes in cloud solutions (OpenStack, Red Hat Cloud Infrastructure, Satellite, OpenShift, OpenShift on Azure, ...). He is happy to take on new challenges.

### Describe your problem to us and we will solve it!

- #RedHat #JBoss #RHEL #EAP
- #SUSE #SLES
- #Microsoft #MicrosoftAzure #IaaS #PaaS #Microsoft365 #O365
- #Storage #Gluster #CEPH
- #CloudInfrastructure #Cloud #OpenStack #Virtualization #Management
- #OpenShift #Kubernetes #Containers #DevOps #SysOps #ISTIO #Microservices
- #Jenkins #Pipelines #CI/CD
- #Ansible #AnsibleTower
- #analytics #architecture #systemdesign #UML #BPMN #usability
- #database #Oracle #MySQL/MariaDB
- #Python #Perl #PHP #C #C++ #Java #API
- #ITSecurity #Fortinet
- #backup #Veritas #Storware #Bacula
- #Keycloak
- #LINBIT #LinStor #DRBD
- #VDI #Leostream

### 3. Support

OSEC specialists can provide full support for all layers of the environment and IT support, starting from setting the management and coordination service, through administration and notification handling.

The scope of services (support, service, assistance) is always tailored to the client's needs. OSEC willingly goes beyond standards and carries out unusual tasks.

The support offer includes, among others:

- Full support of environments (servers, workstations) Linux, Windows
- Monitoring the quality of IT support and performance
- Migration of support services to the cloud and management of the cloud service
- Automation and optimization of processes
- Data archiving (backup)
- Preparation of documentation in the scope of handling requests and diagrams for technical environments
- User support (helpdesk)
- Assistance in equipping and selecting / acquiring software needed to support customer environments
- Advice and consulting, development planning in tandem with business
- Support through new projects or changes.

### 4. Training courses

We support IT departments in their everyday operations by training their staff. We specialise in authorised training courses. We have been licensed by three technology developers and are proud to hold the following training certificates:

- **Red Hat Training Reseller Partner** (before Red Hat Red Hat Certified Training Partner)
- **SUSE Commercial Training Partner**
- **LINBIT Training Partner**
- **MariaDB Training Partner**



We also use our original training concepts designed by our proprietary trainers, for example in programming language, Oracle, system analytics, etc. We offer standard implementations (theme-focused) as well as dedicated ones that are tailored to the needs of a given project or team.

Our clients can use training sessions in our facilities: Warsaw, Wroclaw, and Cracow. However, we can organise sessions in other cities, as well, including the Client's facilities (we supply materials, equipment, etc.).

We handle both general attendance courses (open enrolment) as well as private sessions for the Client's personnel/project staff only.

We have been delivering consistent quality and results measurement for many years. Every day we prove that the Client's needs and expectations are key to us.

We are proud to be among the leaders of the IT Open Source sector in Poland. Our trainers have led courses in five of six domesticated continents of the world.



Our clients and partners recognise our trainers for their skills which are top rated both in Poland and abroad as well as for their expert-level experience which has been proven with the premium technology certificates. We like to highlight that OSEC has:

- 4 trainers featuring the highest-level Red Hat Certified Architect (RHCA)
- 1 trainer with the highest SUSE ATT certificates
- 1 trainer with Novell certificates
- 1 trainer with NetIQ certificates
- 1 trainer with the highest LPI certificate (LPIC-3)

- 3 trainers with LINBIT LCE and LCA Certificates.

Our training offer focuses on transfer of accurate expertise and skill development in areas of:

- Administration, engineering, information systems architecture, virtualization, cloud computing, container and other platforms (Red Hat / RHEL and JBoss / EAP, SUSE / SLES, VMware, Storage, Gluster, CEPH, CloudInfrastructure, Cloud, OpenStack, Virtualization, Management, OpenShift, Kubernetes, Containers, DevOps, SysOps, ISTIO, Microservices ...)
- Automation (Ansible, AnsibleTower)
- Programming and manufacturing processes - Python, Perl, PHP, C, C ++, Java, XML, Jenkins, Pipelines, CICD
- System analytics and system architecture design - UML, BPMN, SOA, Usability
- Data processing and management of database services - Oracle, MySQL / MariaDB
- IT security
- Keycloak
- Backup copies - Bacula
- HA / DR clusters for data replication - LINBIT (LinStor LINBIT-SDS, LINBIT-HA, LINBIT-DR).

We concentrate on actual market trends and are first to offer innovation in technology, standards, and best production practices.

**Since 2009 we have organised over 1,800 courses and exams. We trained more than 6,700 attendees** on:

- **Private / Onsite courses** dedicated to users from one company.
- **General attendance / Open enrolment courses** dedicated to users from any company, according to OSEC training calendar.

## References

Our clients trust us and can count that whatever we do jointly will remain secret unless they are willing to disclose it.

We ensure that our clients never lose the trust in us and that is why we cannot publish their list.

At your request, however, we can disclose our references in selected areas (training, implementations, subscriptions) on the condition that a given client will consent to that.

## Corporate Social Responsibility

Since its establishment OSEC has been implementing the concept of Corporate Social Responsibility. We always pay attention to social responsibility when defining our expectations and requirements vis-a-vis our vendors, materials or services provided to us.

OSEC engages in events and projects with local communities. We also make regular donations for charity and social campaigns, such as *For a Kid's Smile* ("Za uśmiech dziecka"), *The Noble Box* ("Szlachetna Paczka"), *The Great Orchestra of Christmas Charity (WOŚP)*. For many years OSEC had been the sponsor of AZIZI, a gorilla from Warsaw ZOO.

No litigations have ever been instigated against OSEC and no lawful penalties imposed for inappropriate treatment of its employees (violations of the labour code).

OSEC cares for balanced professional/private development of its staff (courses, workshops, English classes, etc.). We support our personnel in compromising professional and private life by, for example, remote work from home.

According to our environmental policy, we monitor use of consumables and raw materials and take defined measures to reduce own footprint.

We have never been challenged for any violation of environmental regulations.

## Prizes

The OSEC team's efforts to continually improve training processes have found recognition at Red Hat. OSEC has been honoured with several very valuable prizes.

Here are some of them:

- EMEA Director's Award FY2019
- Certified Training Partner of the Year FY19 - Eastern Europe & Russia
- Certified Training Partner of the Year FY18 - Eastern Europe & Russia
- Fastest Growing Training Partner FY17 – Eastern Europe & Russia
- Training Partner of the Year FY17 – Eastern Europe & Russia

## Quality assurance

OSEC Sp. z o. o. implemented and recertified a well-functioning Quality Management System - according to the standard PN-EN ISO 9001: 2015-10 in the field of out-of-school forms of education and activities supporting education.

The certificate renewed in 2019, number 67/2019/P is on the next page and confirms that OSEC meets the requirements of the PN-EN ISO 9001: 20015-10 standard.

**Certika - rzetelna certyfikacja**

**CERTYFIKAT**

**Systemu Zarządzania Jakością**  
**Nr 67/2019/P**

został wystawiony w celu potwierdzenia, że

**OSEC Sp. z o.o.**  
**ul. Zeusa 41, 01-497 Warszawa**

w zakresie:

**pozaszkolne formy edukacji i działalność wspomagająca edukację**

spełnia wymagania normy:

**PN-EN ISO 9001:2015-10**, co zostało  
sprawdzone i potwierdzone w czasie audytu ponownej certyfikacji.

Data pierwszej certyfikacji:  
10.10.2016  
Certyfikat jest ważny  
od: 10.10.2019  
do: 09.10.2022



  
AC 183  
QMS

  
dr hab. Marzena Dymek Maciejewska  
Prezes Zarządu

Certika Sp. z o.o.  
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Spółka zarejestrowana w Sądzie Rejonowym dla M. St. Warszawa w Warszawie XIV Wydział Gospodarczy KRS  
pod numerem 0000500762, NIP: 5322048067, REGON: 147128654, wysokość kapitału zakładowego: 5.000,00 PLN

## Your Points of Contact

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More details on our website - <https://osec.pl/contact>

*We are looking forward to discussing your needs and plans*

**Let's work together!**