

# **OSEC**

## **- company presentation -**

**OSEC Sp. z o. o.**

HQ: ul. Zeusa 41, 01-497 Warsaw, Poland

Tax No. (NIP) 522-292-83-08, Statistical No. (REGON) 141963261, Reg. No. (KRS) 0000335057

Share capital: 57,500 PLN; District Court in Warsaw, 13th Commercial Division of National Court Register

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## About OSEC?

OSEC was established in 2009 and was a response to the chaotic market of training courses and the outstanding needs of clients who had been in need for professional trainings for themselves and their IT personnel.

We focused on **OpenSource** solutions which we have been concentrating on since then. We collaborate with trainers who are ambassadors of free and open-end software that we popularise among the public.

## Training courses

We support IT departments in their everyday operations by training their staff. We specialise in authorised training courses. We have been licensed by three technology developers and are proud to hold the following training certificates:

- **Red Hat Certified Training Partner**
- **SUSE Commercial Training Partner**
- **LPI Gold Approved Training Partner** (only Gold Partner in Poland)
- **LINBIT Training Partner** (exclusivity for Poland)
- **MariaDB Training Partner**



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We also use our original training concepts designed by our proprietary trainers, for example in the area of programming language, Oracle, system analytics, etc. We offer standard implementations (theme-focused) as well as dedicated ones that are tailored to the needs of a given project or team.

Our clients can use training sessions in our facilities: Warsaw, Wroclaw and Cracow. However, we can organise sessions in other cities, as well, including the Client's facilities (we supply materials, equipment, etc.).

We handle both general attendance courses (open enrolment) as well as private sessions for the Client's personnel/project staff only.

We have been delivering consistent quality and results measurement for many years. Every day we prove that the Client's needs and expectations are key to us.

We are proud to be among the leaders of the IT Open Source sector in Poland. Our trainers have led courses in five of six domesticated continents of the world.



Our clients and partners recognise our trainers for their skills which are top rated both in Poland and abroad as well as for their expert-level experience which has been proven with the premium technology certificates. We like to highlight that OSEC has:

- 4 trainers featuring the highest-level Red Hat Certified Architect certificate (2x RHCA level VIII, RHCA level VII, RHCA level VI)
- 1 trainer with the highest SUSE ATT certificates
- 1 trainer with Novell certificates

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- 1 trainer with NetIQ certificates
- 1 trainer with the highest LPI certificate (LPIC-3)
- 3 trainers with LINBIT LCE and LCA Certificates.

Our training offer focuses on transfer of accurate expertise and skill development in areas of:

- IT system administration and traffic management – Red Hat, JBoss, SUSE, LPI, Vmware
- technology solutions – Ansible, CEPH, OpenShift, OpenStack, Containers, ...
- Programming and development processes – Python, Perl, PHP, C, C++, Java, others
- System analytics and system architecture designing – UML, BPMN, SOA
- Agile and SCRUM
- Data processing and database service management – Oracle, MariaDB
- IT security
- Backup, HA, DR – Bacula, LINBIT-DRBD

We concentrate on actual market trends and are first to offer innovation in the area of technology, standards and best production practices.

Since 2009 we have organised **over 1,600 courses and exams. We trained more than 6,000 attendees.**

## Training Rules

We deliver the following for the offered price:

- Organisation and implementation of courses and exams;
- Trainer's assistance;
- Choice of training language (Polish or English);
- Licensed or owned training materials;
- Proprietary and professional training rooms equipped with the right hardware: Warsaw, Wrocław and Cracow. However, courses can be requested also in facilities chosen by the Client anywhere in Poland;
- Lunch, hot beverages and sweet treats during lunch/coffee breaks (courses in OSEC offices only);
- Completed training certificate.

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### Training calendar:

Dates of the training courses can be tailored to your needs.

- **Private courses** dedicated to users from one company. Our original courses feature training materials that can be adapted to your needs. The authorised courses cannot be changed in terms of the specialist content.  
Please order the courses at least 14 days in advance.
- **General attendance courses** dedicated to users from any company, according to OSEC training calendar. The general attendance courses can be organised for groups of users from a single company, on dedicated dates as requested by the Client.

## **Consultancy, implementations**

Technology producers (license issuers) also use our resources and expertise. We managed implementations for them both in Poland and abroad (France, UAE). We assisted our clients with Red Hat (RHEL, RHEV, Satellite, OpenStack, OpenShift, RHCI, RHCF), JBoss and SUSE products.

Clients also utilise our consulting services, implementation assistance, subscription support/help (Red Hat, SUSE, Microsoft, etc.).

## **Solution Provider**

We can offer consultancy and purchasing of subscriptions for Red Hat, JBoss and SUSE, LINBIT, MariaDB and also for Microsoft products (Azure). As regards Red Hat subscriptions, we have achieved the highest level of expertise when in 2014 we became the **Red Hat Premier Business Partner - Solution Provider**.

OSEC also is the **Microsoft Partner**. We cooperate to connect two worlds: the wide of Open Source and the flexible of Microsoft (example: OpenShift on Azure).

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## References

Our clients trust us and **can count that whatever we do jointly will remain secret, unless they are willing to disclose it.**

We ensure that our clients never lose the trust in us and that **is why we cannot publish their list.**

At your request, however, we are able to disclose our references in selected areas (training, implementations, subscriptions) on the condition that a given client will consent to that.

## Corporate Social Responsibility

Since its establishment OSEC has been implementing the concept of **Corporate Social Responsibility**. We always pay attention to social responsibility when defining our expectations and requirements vis-a-vis our vendors, materials or services provided to us.

OSEC engages in events and projects with local communities. We also make regular donations for charity and social campaigns, such as *For a Kid's Smile* ("Za uśmiech dziecka"), *The Noble Box* ("Szlachetna Paczka"), The Great Orchestra of Christmas Charity (WOŚP). For several years OSEC has been the sponsor of AZIZI, a gorilla living in Warsaw zoo.

No litigations have ever been instigated against OSEC and no lawful penalties imposed for inappropriate treatment of its employees (violations **of the labour code**).

OSEC cares for balanced professional/private development of its staff (courses, workshops, English classes, etc.). **We support our personnel in compromising professional and private life by**, for example, **remote work from home**.

According to our environmental policy, we monitor use of consumables and raw materials and take defined measures to reduce own footprint.

We have never been challenged for any violation of environmental regulations.

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## Quality assurance

OSEC Sp. z o.o. implemented and recertified a well-functioning Quality Management System - according to the standard PN-EN ISO 9001: 2015-10 in the field of out-of-school forms of education and activities supporting education.



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## Your Points of Contact

### in charge of business aspects:

**Filip Gontarz** - [filip.gontarz@osec.pl](mailto:filip.gontarz@osec.pl)

### in charge of authorized training and partnership - Red Hat, JBoss and other:

**Piotr Baranowski** - [piotr.baranowski@osec.pl](mailto:piotr.baranowski@osec.pl)

### in charge of authorized training and partnership - SUSE, MicroFocus, NetIQ:

**Dariusz Puchalak** - [dariusz.puchalak@osec.pl](mailto:dariusz.puchalak@osec.pl)

### in charge of authorized training and partnership - Microsoft, IT Support:

**Marek Ortyl** - [marek.ortyl@osec.pl](mailto:marek.ortyl@osec.pl)

### in charge of commercial aspects:

**Sales Department** - Tel. +48 22 861 96 04 - [osec@osec.pl](mailto:osec@osec.pl)  
or [sprzedaz@osec.pl](mailto:sprzedaz@osec.pl)

*We are looking forward to discussing your needs and plans*

**Let's work together!**

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